

# Purchasing



The combination of Sodexo's procurement management expertise, logistics know-how, and proven local development approaches can maximize the value of your purchasing.

## Our Client's Challenges

- Obtain more advantageous terms and conditions with suppliers
- Manage logistics (which includes importing, customs clearance, and warehouse inventory management)
- Demonstrate their commitment to the development of local suppliers
- Gain access to a wider variety of products

## Our Offer

### Procurement management systems designed by Sodexo.

Ontrak Procurement Services (a Sodexo affiliate) is a leading provider of procurement management services for multi-unit accounts in the hospitality industry. Ontrak provides services to thousands of clients in Canada and has agreements with 400 leading manufacturers. The program aims at:

- Making our client benefit from a global network with annual purchases in excess of \$6 billion
- Negotiating prices for our client that are then enforced by Ontrak's support team
- Allowing clients to purchase the brand name products that their customers want at below market prices

## A Strong Commitment To Working With Local Suppliers

As a multi-national company working in very diverse and challenging environments, we have developed over the years an appreciation and understanding of the potential impact our operations have on local communities.

## The Ontrak Difference

Our passion for customer service combined with the volume buying power of more than 1,000 members makes Ontrak an ideal strategic partner. By centralizing product negotiation and selection efforts, your managers and supervisors free up resources so they can focus on more core business needs.

Harness the power of one stop shopping with our full complement of top quality food, beverage and convenience foods to thousands of non-food products including housekeeping, office and medical supplies.